

# greenbizz brussels &





Key **Success Factors** 

Greenbizz .brussels

**Today** 

# Greenbizz - The first place solely dedicated to sustainable economy.



- Objectives:
  - Support and stimulate entrepreneurial projects in sustainable and circular economy (sustainable construction, energy optimisation, mobility, sustainable food,...).
  - Stimulate development of business activity and jobs creation in Brussels.
- > A project of the Brussels Capital Region.
- Financed by the ERDF program 2007-2013.



- > A optimal hosting structure.
- > Services under the best conditions.
- > A unique **networking**.
- > Stimulating and exemplary **projects**.



#### Hosting structure: a building in 2 parts:

- 1. Workshops for sustainable production :
  - 19 modular production workshops from 120 to 550 m<sup>2</sup>.
  - To host small (sustainable) production companies.



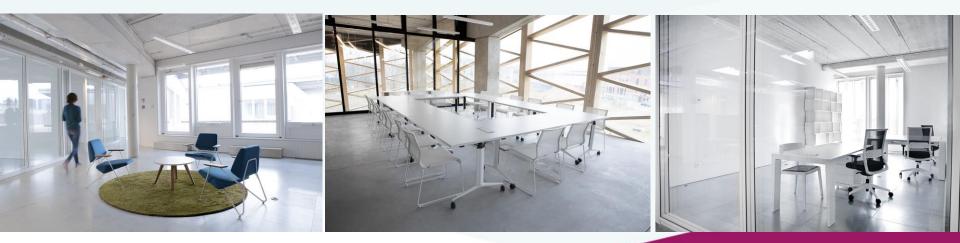




Hosting structure: a building in 2 parts:

#### 2. Green incubator

- 36 « full services » modules from 11 to 48 m².
- To host start-ups, spin-offs and small companies in development phase, actives in sustainable economy.
- Spaces for meetings and events:
  open to companies and institutions also, with the
  objective to make them aware of sustainable and
  circular economy.





- All usual services « all-in »: reception, parking, internet / Wi-Fi, etc.
- A co-working space to welcome project leaders their creation phase.
- A fab lab to help entrepreneurs to develop prototypes.
- Training and acceleration programmes (e.g. circular economy, circular business model).
- Networking and access to a experts network.
- **Personal coaching:** all companies installed in Greenbizz benefit from a free-of-charge coaching.



→ Our objective: maximize the chances of success of the projects joining Greenbizz.

### **Greenbizz – Today**



Already (2,5 years after opening):

- 40 companies installed in Greenbizz = more than 140 jobs.
- 100% of the production workshops occupied.
- 80% of the office surface occupied.

Objective end 2018 (occupancy > 90%) achieved.

### **Greenbizz – An exemplary and stimulating place**



Greenbizz.brussels has the ambition to be a catalyst of the green and circular economy, by creating a stimulating and convivial working environment.

The entrepreneurs installed in Greenbizz.brussels share an interest in the sustainable and circular economy and are, therefore, motivated to **initiate projects together**.

Several projects have already been launched:

- A collective permaculture **vegetable garden**.
- A greenhouse prototype built with recycled materials.
- Synergies between Greenbizz.brussels start-ups.

## **Greenbizz – An exemplary and stimulating place**



- A collective permaculture vegetable garden.
- A greenhouse prototype built with recycled materials.







### **Key Success Factors**

- Combining offices + production workshops + fab lab.
- Internal + external networking.
- Cooperation with other projects in circular economy (PREC, Be Circular,...).
- Personal coaching.
- Training & information sessions.
- Own projects / Role model.

